



# 2019 ANNUAL REPORT

**440**  
INVESTORS



- 69% Private
- 21% Nonprofit
- 10% Public

**Investor segments include:**

- AEROSPACE & MANUFACTURING
- BUSINESS SERVICES
- COMMUNICATIONS & MEDIA
- CONSTRUCTION & DEVELOPMENT
- EDUCATION • FINANCIAL SERVICES
- HEALTHCARE • HOSPITALITY & TOURISM
- NONPROFIT • PUBLIC SERVICES • RETAIL

**REVENUE**



- 50% Investors
- 34% Grants
- 12% Event Revenue
- 4% Other

## ADVOCATE

EASC HELPED SECURE FUNDING FOR:

**\$11.5M** From WA Legislature for freeway widening on I-405 from SR 527 to I-5

**\$1.5M** Regional Apprenticeship Program pilot project

**\$10.2M** Increased capacity for a variety of behavioral health services in Snohomish County



**\$1B**

FOR K-12 SCHOOL CAPITAL + PROGRAMS  
Expanded student opportunities, employer internships, registered apprenticeships, and career exploration programs

## DEVELOP



**\$50M**

Estimated investment by Lyell Immunopharma in a 70,000 SF Bothell processing facility; 100 jobs developing cell therapies for cancer treatment

ATTENDED **11 DOMESTIC & 6 INTERNATIONAL** TRADE SHOWS IN PURSUIT OF RECRUITMENT PROJECTS

**\$2M** Investment by Kolstrand (maritime) in Marysville, supporting 15 jobs

**17K** WeChat followers (Chinese social media platform)

**75** Companies contacted for retention and expansion discussions

## CONNECT

**588** Students have participated in Snohomish STEM Network's STEM Like ME!, a unique local mentorship program that increased interest in pursuing a STEM career from 39% to 85%

**PILOT PROGRAM**

Started at EASC's Small Business Development Center (SBDC), the Associate Certified Business Advisor (ACBA) position is instrumental in our work as the position allows for a streamlined approach in assisting the businesses to which SBDC provides services

SBTRC = Small Business Transportation Resource Center  
PTAC = Procurement Technical Assistance Center



**83 EVENTS**  
**6,700**  
ATTENDEES



**SMALL BUSINESS PROGRAMS**

**SBTRC**  
**1,005**  
ADVISING HOURS

**SBDC**  
**180**  
BUSINESSES ASSISTED

**PTAC**  
**\$166.2M**  
CLIENTS' AWARDED CONTRACTS